



March 2020 Newsletter



February was an eventful month for the DOTC Program, the NAC Leadership and our member companies. During the month of February, 12 new awards (valued at \$198M) were made and \$179M was placed on the DOTC OTA. We have 130 projects that are currently in the selection-to-award pipeline. The DOTC goals for the coming months are to eliminate the backlog of pending awards and complete the

Enhanced White Paper (EWP) evaluations.

As a NAC leadership team, we met with all of the DOTC Program leadership to assess the program and to discuss ways to further improve our processes. We have begun two major initiatives to improve both the visibility of the program and to streamline the process in order to make it more relevant and accessible to both the government developers and the NAC members.

Specifically, we are instituting an initiative to capture the success stories of the many technology advancements made through the program by both our nontraditional and traditional contractors. The objective of this initiative is to communicate the great work being accomplished by our members to all of DOD's modernization stakeholders (e.g. Congress, DOD Leadership, PEOs, PMs, developers, and our members). Secondly, we have begun a "process reset" initiative that is looking at all aspects of the program to simplify and speed up the award process while ensuring collaboration and compliance remain as a cornerstone of our value proposition. Our goal is to complete the process reset by June to enable holding a GMM/collaboration event this summer.

Moving forward, we're thrilled to work with James Miller of Dynetics in his new capacity as Chairman of our executive committee. James is an incredible leader, he has successfully navigated the government's contracting process for years, and he's highly respected by his peers. We're confident that he will provide steady leadership for the NAC well into the future.

Finally, we hope that all of you stay safe in the midst of the COVID-19 health crisis. Over this time, we know that many events and meetings will be postponed; however, the work of the DOTC and AMTC Programs continue to move forward.

Thank you all for your involvement and dedication to the mission.

Sincerely,
Charlie Zisette
Executive Director

NAC Chairman Profile

The NAC Executive Committee has elected James Miller from Dynetics as our new ExCom Board Chairman. I hope that you will join us in congratulating James and wish him the best as he takes on this new role.



James has been a leader at Dynetics for nearly 18 years, and he currently oversees all Dynetics OTA-related activities including consortia memberships, whitepaper and proposal development, business development, and compliance oversight.

He has been a dedicated member of the NAC for 11 years and has been on the executive committee since 2017. In the last eight years, Dynetics has been awarded 58 initiatives through the NAC that has led to the development of sensors, warheads, fuzes, radars, software, simulations, cyber solutions and comprehensive weapon systems.

“The NAC is the gold standard in developing prototypes for our warfighters. In taking on this role, my goal is to bolster the partnerships between NAC members, our customers, and the government. I’m excited to become Chairman, and I look forward to working with you to provide innovative solutions for our warfighters in a cost-effective, intentional, and transparent manner,” said James.

#ICYMI -- In Case You Missed It

Here are some industry articles worth a quick read:

- [Army, Navy facing critical moments as deployments of modern contract writing systems near](#) – By Jason Miller, for Federal News Network, February 3, 2020
- [Pentagon's \\$705B Budget Boosts Nuclear Weapons Funding](#) – By Anthony Capaccio, for Bloomberg, February 10, 2020
- [Army Seeks Industry Recommendations to Update Ground Combat Vehicle Procurement Approach; Bruce Jette, Gen. Mike Murray Quoted](#) – By Mary-Louise Hoffman for GovCon Wire, February 10, 2020
- [The Air Force just killed one of its hypersonic weapons programs](#) – By Valerie Insinna for Defense News, February 10, 2020
- [Army plans \\$1 billion Precision Strike Missile procurement over FYDP](#) – By Ashley Tressel, for Inside Defense, February 11, 2020
- [Our Industrial Base Can't Meet Our Defense Needs. Here's How We Can Fix That.](#) – By Klon Kitchen, for RealClear Defense February 13, 2020
- [China testing hypersonic weapon with intercontinental range, says USNORTHCOM commander](#) -- By Andrew Tate for Jane's Defense Weekly, February 18, 2020
- [Pentagon leaders push for emerging technology R&D increase in 2021](#) – By Jackson Barnett for FedScoop, February 26, 2020
- [US Army takes 40-mile shots from extended-range cannon in demo](#) -- By Jen Judson for Defense News, March, 13, 2020

Welcome to the Newest NAC Members

The NAC is proud of the steady growth of members who share our mission and passion to prepare the warfighter for the future.

Welcome the latest round of new members from February:

- [Maximum Tech. Corporation](#)
- [Abaco Systems, Inc.](#)
- [NextGen Federal Systems, LLC](#)
- [3M Company](#)
- [DELTA Resources, Inc.](#)
- [Fisheye Software, Inc.](#)
- [Aery Aviation, LLC](#)
- [Guidehouse LLP](#)
- [Mi-Tech Tungsten Metals, LLC](#)
- [Richter Precision Inc](#)
- [AI Signal Research, Inc.](#)
- [VersaTOL, LLC](#)



The NAC leadership team attended the AMTC Collaboration and PEO Aviation Industry Day Event down in Huntsville, Alabama, at the Von Braun Center February 10 - 12. This collaboration event brought together more than 1,000 industry, academia, and government leaders together to discuss burgeoning industry technologies, upcoming requirements on the FY 2020-21 solicitation cycle, and the future of US Army aviation.

The event was an opportunity for consortium members to hear directly from government customers and interact with them during scheduled one-on-one meetings. Additionally, the government leaders came away with a much better understanding of the capabilities of consortium members, which will help them refine requirements prior to final release. AMTC hosts Collaboration Events regularly, in conjunction with each scheduled solicitation release. The AMTC 20-02 Collaboration Event previously scheduled for 5-7 May has been cancelled due to COVID-19. The 20-02 cycle will continue with AMTC Priority 1 requirements, with virtual one-on-ones tentatively scheduled for 6 May.

UP NEXT:

COVID-19 has forced the cancellation of many events scheduled for this spring to include the *AUSA Global Force Symposium and Exposition* and *Sea Air Space*. We are looking forward to seeing you at future events after our nation gets through this crisis together.

Call to Action

Want to give a shout out to a fellow member company? While we pride ourselves on the process of collaboration and competition, there is remarkable and unprecedented work being done that should be shared with everyone. If someone on your team, a member of the NAC Executive Committee, or a fellow member company has done something great - we want to know. Please email (chris.clark@ati.org)

Member Spotlight

This month we are highlighting [Corvid Technologies!](#)



To Corvid, the value of being a member of the NAC is the awareness and pursuit of government-funded projects that are completed through the NAC. Corvid has found that the structure of OTA contracts streamlines industry support to government stakeholders to solve problems. In addition, the process aids contract timeline logistics (funding, approvals, syncing with a program timelines) which are critical when government and/or industry are seeking to upgrade capabilities.

A great project that has been accomplished through the NAC in partnership with Spectra Technologies is the Physics-Based Modeling in support of the

Member Announcements



Do you have a company or individual announcement? Please email chris.clark@ati.org to be added to the April Newsletter.