



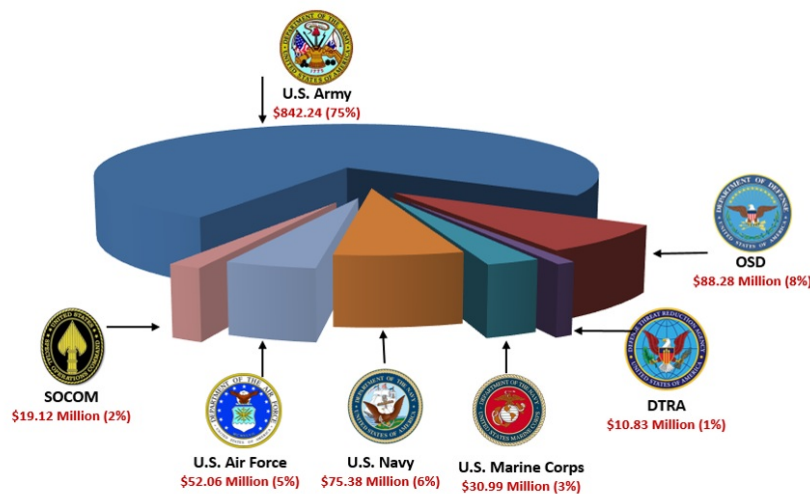
June 2020 Newsletter

I am pleased to report that both the DOTC and AMTC programs are doing very well. Below is a summary of DOTC funding received year-to-date. In May, both DOTC and AMTC had 8 new awards each. The listing of the member awards can be found on our websites, <https://www.nacconsortium.org/awards/> and <https://www.amtcenterprise.org/awards/>.



\$1,118.90 Million Provided in FY20 by the Services ...

As of EOM June 2020



The DOTC program team is working to complete all remaining Enhanced White Paper evaluations for the 19-04 and 19-05 cycles. To date, 19-04 is 90% complete and 19-05 is 80% complete. This is a large jump due DOTC and CCNJ team members working overtime and their commitment to eliminating backlog. In addition, the team has ~140 projects in the award process with the goal of making 90 new awards in the last five months of FY20 - and is on track!

The DOTC program team is working to complete the “Process Reset” that

should be rolled out at the first of FY21. We are completing the level 2 process detail and will begin testing the new process in August and September. The level 2 process detail will include the NAC member and government training and program timeline. Highlights of the reset include 3 collaboration events per year, monthly solicitations, and a parallel process for soliciting projects that are ready for immediate award and a process for getting NAC member input for emerging requirements.

It is a testament to our industrial base that during this current situation we are continuing to aggressively support the modernization of our warfighters. Thanks to all of you for your hard work and the innovative technologies you are delivering!

*Sincerely,
Charlie Zisette
Executive Director*

Director of Customer Affairs Corner

SOFIC 2020 Highlights



Recently the Nation was forced into navigating a virtual business environment. The Defense Industry and the Government have responded to the pandemic. Coming together as a true "Defense Community" we continued to produce worthy conversations, collaborations, and innovations. One of the highpoints during the last couple of months was the virtual Special Operations Forces Industry Conference (SOFIC) put on by USSOCOM and NDIA.

This conference provided four days of diverse, information-packed, and useful content. It included briefings by the Commanders of JSOC, USASOC, MARSOC, NAVSPECWAR, USSOCOM, and key and program executives and managers. In the interest of relevance and available space, I'd like to share with you some of the R&D, Prototyping, and Procurement information. To read more about my "50,000-foot overview", including summaries and relevant discussion points that I hope will inform some opportunities for you, the Members of the NAC, [click here](#).

Having attended at least 7 SOFICs in the past, I was somewhat skeptical about attending the 2020 SOFIC "virtually," but as it turned out – I didn't need to be. The virtual platform they employed had multiple functionalities; the PowerPoint briefings were accessible while listening to and seeing the briefer. Also, typing questions for the Q&A, while also "chatting" with other attendees (of which there were approximately 3K) were available. All of these capabilities were enabled at the same time. As a paid attendee, I have access to most of the briefings, so if anyone has a specific question-please drop me a line and I will try to get you an answer.

Stay healthy and All the Best!

*Sincerely,
George Solhan
Director of Customer Affairs*

Welcome to the Newest NAC Members

The NAC is proud of the steady growth of members who share our mission and passion to prepare the warfighter for the future.

Welcome the latest round of new members from April & May:

- Affordable Engineering Services, Inc.
- American Rheinmetall Vehicles, LLC
- Analyst Warehouse, LLC
- Ball Aerospace & Technologies Corp
- Cutting Edge Machining Solutions, Inc.
- Davis Strategic Innovations, Inc.
- DigiFlight Incorporated
- Firefly Photonics
- Gray Analytics
- Harkind Dynamics, LLC
- KODA Technologies, Inc
- MilDef, Inc
- Mobile Frontiers LLC
- Nahsai, LLC
- Orolia Government Systems
- Pregasis USA
- Spark Insights LLC
- The Intelligence & Security Academy, LLC (ISA)
- TMD Defense and Space LLC
- Trident World Systems, Inc
- University of Arizona Applied Research Corporation

To learn more about all of our members please visit

https://www.nacconsortium.org/member_listing/

Member Announcements



Do you have a company or individual announcement? Please email chris.clark@ati.org to be added to the May Newsletter.