

Form Name:National Armaments Consortium (NAC) Executive Committee Member Application Form 2026

Submission Time:July 13, 2026 10:55 am

Browser:Chrome 150.0.0.0 / Windows

IP Address:192.48.35.111

Unique ID:1479002078

Location:27.8719, -82.6371

CANDIDATE INFORMATION

Name	Garry Haase
Title	Sr Director, Advanced Programs / Business Development
Organization	General Dynamics Ordnance and Tactical Systems (GDOTS)
Organization Type	Large Business
Address	
Email	
Phone	

CANDIDATE STATEMENTS

Explain how your background, training, experience and/or personal qualities support your candidacy to assume a governance position on the Executive Committee. Provide resume as a separate attachment.

I will bring my experience and perspective from serving on both sides as a government customer and now a large industry partner to benefit the NAC.

My connection to the NAC began in 2017 with my Air Force assignment as Director of AFRL's Munitions Directorate. I saw firsthand the benefits of using the mechanisms such as DOTC to more quickly execute our JEMTP development efforts and more broadly reach potential company partners for prototyping and development. During my tenure, I had several discussions with NAC leadership about pursuing a USAF focused consortium. However, we collectively determined we wouldn't have sufficient quantity to justify it and so continued to leverage the existing NAC options.

Since leaving active-duty service and joining General Dynamics Ordnance and Tactical Systems (GDOTS), I've experienced a deeper connection to the NAC from the industry side of OTAs and consortiums. I've worked numerous partnerships to incorporate small companies and non-traditional defense companies (NTDC) into GDOTS proposals or provided GDOTS content/strength to small company/NTDC submissions demonstrating my collaborative spirit.

Beyond my USAF and GDOTS background, I also bring leadership and experience through serving other non-profit boards. For example, I currently serve on the Board of Directors for DEFENSEWERX, the corporate entity over multiple defense innovation institutes such as SOFWERX and the Doolittle Institute executing public private partnerships connecting small companies and NTDC solutions to government needs. I further serve the defense community on the Board of Directors of the Gulf Coast Chapter of the National Defense Industrial Association (NDIA) which executes the annual Air Armaments Symposium as well as other forums connecting the Eglin AFB community with industry. I also advocate for the mutual needs of the military and civilian community of the Eglin AFB tri-county area as the Chairman for the Defense Support Initiatives Committee, sponsored by the Okaloosa County Economic Development Council.

Supporting Attachment(s)

What do you see as the most significant challenge(s) facing the business type you will represent and how would you propose to address those challenges if elected?

As a large company representative, I see a significant challenge of balancing our institutional scale and ingrained compliance structures with the need for agility, rapid technology transition, and supply chain resilience.

Large businesses have the larger manufacturing infrastructure, depth of expertise, and often capital to scale solutions for the warfighter. However, we often stall through internal governance and compliance processes as well as a risk-adverse culture that can inadvertently stifle innovation.

Furthermore, we are only as strong as our supply chain. The NAC provides an incredible opportunity to connect with small businesses with key solutions for subsystems and alternate sources of supply.

I will continue to champion means to streamline the flow of early-stage innovations through OTA's transitioning into improving existing programs or supporting new capabilities. The "Valley of Death" transition is a challenge to everyone. Besides facilitating the transition of large company efforts into programs, I will advocate partnerships with small business, non-traditional defense contractors, and academia to more easily absorb and scale solutions they bring to defense.

Further, I will continue the NAC's moves to lower the barriers to entry for the defense industrial base ecosystem. While large companies have departments dedicated to compliance, most small companies do not. I want to champion NAC-led mentorship, resource-sharing initiatives, or broad agreements such as the fusing master CRADA to demystify compliance requirements and connections with government sponsors. Strengthening the consortium members strengthens the collective defense industrial base.

Finally, I will continue to push for the use of OTAs to lower risk. From my large-company perspective, the OTA pathway helps shift the corporate mind set of risk avoidance to risk management. This allows us to more rapidly iterate capabilities through prototyping and testing with government sponsors' feedback ensuring we bring what the warfighter needs to the fight.

Please describe the importance of the NAC to your organization and provide a synopsis of the participation in NAC/DOTC since becoming a member (e.g., number of proposal submissions, awards, industry days and membership meeting attended).

GDOTS has a long history of support to the NAC, including board membership for the last 10 years. As a large-scale supplier of armaments and munitions content to the US and the world, the NAC and associated consortiums are a crucial pipeline developing new capabilities to provide the best solutions to meet emerging needs for the fight. As a company, we average at least five proposal submissions annually as a prime with over 15 awarded. We have representatives at most industry day and membership meeting events. I personally attend an average of five events a year going back to joining GDOTS in 2022 as well as providing keynote presentations to events during my government time with AFRL.

WILLINGNESS TO SERVE CERTIFICATION

Signature

A handwritten signature in black ink, appearing to read "Amy Hara". The signature is stylized with a large, looped initial "A" and a cursive "Hara".

Date

07/13/2026

GARRY A. HAASE

SENIOR DIRECTOR – ADVANCED PROGRAMS / BUSINESS DEVELOPMENT

Defense | Strategy | Advanced Weapons | Munitions | Business & Technology Development

Senior business development and technology executive with 20+ years leading defense growth strategy, capture execution, and advanced weapons development across DoD and industry. Proven record building multi-hundred-million-dollar pipelines, shaping customer requirements, and translating emerging technologies into funded programs. Trusted executive partner to Air Force, Army, prime contractors, and international stakeholders, recognized for aligning customer priorities with corporate investment to drive sustained portfolio growth. Serve multiple non-profit organizations advancing technology innovation and education, public/private partnerships, and military/community cooperation at local, state, and national levels.

LEADERSHIP & GROWTH HIGHLIGHTS

- Built and executed growth strategies increasing orders 200%
- Owned capture strategy for new programs while expanding others across military services
- Directed B&P and IRAD annual portfolios aligned to customer and corporate priorities to improve competitive positioning and opportunity shaping
- Captured \$70M+ per year for AFRL in outside funding through government-industry partnerships and strategic alliances for advanced weapons research
- Established and cultivated executive-level customer relationships across government, prime contractors, subcontractors, community, and international partners
- Delivered first-to-market enhanced explosive capability through customer shaping and technology demonstration by collaboratively organizing three organization's funding
- Expanded products onto new customer platforms in emerging loitering munitions domains
- Experienced board director guiding DEFENSEWERX through its recent expansion from two to nine public/private defense innovation institutes

CORE CAPALITIES

- | | |
|----------------------------------|--|
| • Strategic Business Development | • B&P & IRAD Investment Strategy |
| • Capture Strategy & Execution | • Government & Industry Partnerships |
| • Pipeline & Portfolio Growth | • Technology Transition to Products |
| • Executive Customer Engagement | • Multi-functional Team Leadership |
| • Market & Competitive Analysis | • Resource Planning & Budget Execution |

PROFESSIONAL EXPERIENCE

General Dynamics Ordnance & Tactical Systems - Niceville, FL

Senior Director, Advanced Programs / Business Development

2026-Present

Senior leader responsible for strategic growth, capture execution, and advanced product development overseeing multi-functional program and engineering teams. Relationship-focused expanding missile subsystem content with existing customers while building new partnerships. Serve as executive interface with customers to influence acquisition strategies.

Director, Advanced Programs

2023-2026

Grew portfolio 200% leading capture campaigns and technology development across existing and new defense-related government and industry customers. Directed Bid & Proposal and Internal Research and Development budgets. Delivered first-to-market enhanced explosive capability through government/industry customer collaboration.

Senior Manager, Business Development

2022-2023

Owned business development strategy for advanced munitions, leading capture efforts and expanding customer portfolios. Developed strategic plans and led multi-functional teams to win new programs and grow existing accounts. Expanded products to new customer platforms.

Air Force Research Laboratory, Eglin AFB, FL

Director/Commander, Munitions Directorate

2017 – 2021

Executive leader of an 850-person, \$300M+ annual science and technology organization shaping the future of Air Force weapons capabilities. Led advanced weapons research, development, and demonstration efforts influencing acquisition priorities. Rebuilt collaborative ecosystem influencing contractor investments to Air Force priorities

Early Career Highlights

Held progressively senior leadership roles across multiple Air Force organizations. Experience spans acquisition, test, systems engineering, and operational leadership.

EDUCATION

Certificate of Business Excellence, University of California, Berkeley, Executive Education, 2025

MS in Systems Engineering, Air Force Institute of Technology, 2009

MS in Electrical Engineering, Wright State University, 1997

BS in Electrical Engineering, Missouri University of Science & Technology, 1993