

## CANDIDATE INFORMATION

<b>Name</b>	Lisa Corrigan
<b>Title</b>	Sr. Director of Business Development
<b>Organization</b>	SAVIT Corporation
<b>Organization Type</b>	SAVIT Corporation
<b>Address</b>	400 Commons Way Suite D Rockaway, NJ 07866
<b>Email</b>	lisa.corrigan@savitcorp.com
<b>Phone</b>	

## CANDIDATE STATEMENTS

**Explain how your background, training, experience and/or personal qualities support your candidacy to assume a governance position on the Executive Committee. Provide resume as a separate attachment.**

Lisa has been actively involved in OTAs for 13 years and has experience as both a large and small business representative. Over the years as a Business Development representative, Lisa has familiarized herself with 10 U.S. Code 4021 (formerly 2371), for Research OTs, 10 U.S. Code 4022 (formerly 2371b) for Prototype OTAs, and 10 U.S. Code 4022(f) for Production OTs along with the latest Other Transaction Guide from the Office of the Under Secretary of Defense for Acquisition and Sustainment (July 2023, Version 2.0) and Ordnance Technology Base Agreement requirements. Throughout her experience, Lisa has been an advocate for small business concerns and process efficiencies and has participated in technology collaboration events and discussions, sharing her experience to help the community. Lisa is familiar with working with ATI, the ExCom, facilitating BIDS Portal Whitepaper and SOW submissions, and coordinating technical and engineering requirement discussions for prototyping efforts. As the Senior Director of Business Development for a NAC Member small business, Lisa advises and provides strategic direction to ensure compliance with the policies and requirements of the NAC/OTA, and she supports risk management objectives within the organization.

**What do you see as the most significant challenge(s) facing the business type you will represent and how would you propose to address those challenges if elected?**

The most significant challenges faced by small businesses are understanding the DoD requirements, funding, and timeline urgency, overcoming the barriers to entry to DoD contracting, making connections with decision-makers in the DoD, and navigating the OTA process. I would propose to meet the challenges faced by small businesses by listening to their concerns and discussing actionable solutions with the committee. The NAC represents a collaboration between Industry, Academia, and Government, and I intend to ensure that fostering collaboration, reducing the barriers to entry, and streamlining the process to enable small business participation, non-traditional contractor capabilities, and rapidly execute agreements to deliver dominant solutions to complex National challenges is at the forefront of every discussion and policy change.

**Please describe the importance of the NAC to your organization and provide a synopsis of the participation in NAC/DOTC since becoming a member (e.g., number of proposal submissions, awards, industry days and membership meeting attended).**

Lisa has been a member of the NAC since 2012 while working for ATK (a large business). In 2016, she became an employee of SAVIT Corporation (a small business), which has been a member of the NAC and a nontraditional contractor since 2012. Since 2012, SAVIT has received approximately 40 awards under several OTAs, totaling over \$103M in billings. Lisa has fostered SAVIT's participation as a non-traditional defense contractor on many agreements with traditional defense contractors, academia, and other small businesses. Lisa has participated in a majority of DOTC, NEST, and NSTIC industry days and membership meetings since 2012 and has been instrumental in the whitepaper, proposal, and execution of OTAs. ,well-versed

---

## **WILLINGNESS TO SERVE CERTIFICATION**

**Signature**



**Date**

06/18/2025

---

## RESUME/CV Attachment

Lisa Corrigan  
Senior Director, Business Development  
SAVIT Corporation  
Non-Traditional Small Business  
Executive Committee Governance Position Candidate Statement

Lisa has over 18 years of experience working with Traditional and Non-Traditional Defense Contractors in the Munitions and Armaments Industry. Lisa has been part of the Senior Leadership Team at SAVIT Corporation for almost 10 years and is actively involved in Corporate Strategic Planning, Risk Management, Compliance, Business Development, and Operations activities. She is currently the Senior Director of Business Development.

Lisa is well-versed in U.S. Government procurement policies and procedures for FAR and non-FAR procurements. She has held various Business Development and Program Management positions, including working with OTAs, the NAC, and ATI. Lisa has been instrumental in educating others on the use of OTAs, coordinating teaming opportunities with other NAC members, Whitepaper and SOW Preparation, Program Management, and Project Execution. She is familiar with DoD Munitions and Armaments Technology Objectives and Requirements, and the Collaboration with Academia and Industry that is necessary to mature technologies and transition them into production. Lisa has been instrumental in pursuing Government/Industry Agreements to include CRADAs and Test Service Agreements for the coordination of IR&D activities with Government laboratories. Lisa is passionate about the success of the NAC and OTAs and that it remains a viable solution for rapid prototype technology advancements and collaboration. In addition to her experience with OTAs, Lisa is familiar with interpreting FAR Clauses and Requirements, Contracting and Legal Documentation, and ensuring clear communication, understanding, and compliance.

In 2011, Lisa began business development activities for ATK (a large business) and began her career as a business development analyst before being promoted to Principal Business Development Representative. During her time with ATK, Lisa became exceedingly versed in the NAC and OTA Consortia and prepared briefings to educate the organization about best practices and the use of OTAs. During this time, Lisa was invited to attend an ExCom Board meeting, where she presented ideas that helped to streamline the requirements process. In 2016, Lisa began a Business Development position with SAVIT Corporation and began to take on more responsibilities such as project management, operations, budgeting, proposal development, and strategic planning. In 2020, she was promoted to Director of Business Development, and in 2024, she was promoted to Senior Director of Business Development, with direct oversight of the Strategy and Business Development Team and Marketing Department. In addition, Lisa is also in a strategic planning and leadership position at SAVIT and oversees Human Resources, Operations, Finance, Contract Management, Budgeting, Risk Management, Compliance, Teaming, Project Execution, and Program Management.

Lisa has a Master of Administrative Science Degree from Fairleigh Dickinson University and a Bachelor of Arts Degree in Marketing and Management from the Illinois Institute of Art – Chicago. Lisa served in the Marine Corps from 1997-2001. Lisa resides in New Jersey and has worked for Traditional and Non-traditional Defense Contractors since 2007.