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CANDIDATE INFORMATION

Name	Matthew Gilbert
Title	President, Digital Solutions
Organization	Compotech Inc.
Organization Type	Small Business
Address	
Email	
Phone	

CANDIDATE STATEMENTS

Explain how your background, training, experience and/or personal qualities support your candidacy to assume a governance position on the Executive Committee. Provide resume as a separate attachment.

My background, training, leadership experience, and executive responsibilities have prepared me to contribute effectively as a member of the National Armaments Consortium Executive Committee and to represent the interests of NAC's small business membership.

I currently serve as President of Digital Solutions at Compotech, Inc., where I am responsible for the company's digital strategy, artificial intelligence portfolio, product development, business growth, organizational leadership, and the successful delivery of advanced technologies to Department of Defense customers. My responsibilities include corporate strategy, portfolio management, customer engagement, strategic partnerships, technical execution, and the continued development of the organization's digital capabilities. Our work supports advanced manufacturing, nondestructive inspection, computed tomography, fragmentation analysis, munitions quality assurance, expeditionary systems, and artificial intelligence enabled decision support.

Prior to joining Compotech, I served nearly two decades in the United States Army in command, operational planning, and executive leadership assignments, concluding my military career as the Executive Officer of a Stryker Brigade Combat Team consisting of approximately 4,500 Soldiers across seven subordinate organizations. Those assignments required disciplined decision making, resource management, organizational leadership, risk assessment, and the ability to translate strategic objectives into executable plans across diverse organizations with competing priorities.

My experience in both military operations and defense industry provides an understanding of the full lifecycle of capability development. I have worked alongside operational units identifying capability gaps, supported acquisition organizations responsible for delivering solutions, and now lead an organization responsible for developing and transitioning advanced technologies into operational use. This perspective has reinforced the importance of balancing operational need, technical feasibility, acquisition strategy, manufacturing readiness, cost, schedule, and long term sustainment.

As President of Digital Solutions, I routinely evaluate strategic investments, organizational priorities, technology risk, customer requirements, and corporate governance considerations. Those responsibilities require objective judgment and an appreciation for long term organizational health over short term interests. I believe those same qualities are essential for service on the Executive Committee.

If elected, I would approach the position with the understanding that Executive Committee members serve the interests of the consortium as a whole rather than any individual organization. My objective would be to strengthen collaboration among government, industry, and academia, improve opportunities for small businesses, encourage responsible stewardship of the consortium, and help ensure that promising technologies successfully transition into capabilities that benefit the warfighter.

Supporting Attachment(s)

What do you see as the most significant challenge(s) facing the business type you will represent and how would you propose to address those challenges if elected?

The most significant challenge facing small businesses within the defense industrial base is not the development of innovative technologies. The greater challenge is successfully transitioning those technologies into enduring programs that deliver operational capability to the Department of Defense.

Small businesses routinely develop highly capable solutions, but many encounter obstacles after the prototype phase. Limited visibility into long term acquisition strategies, evolving requirements, qualification and testing costs, cybersecurity obligations, production readiness, and access to follow on funding can make successful transition difficult even when a technology performs well technically.

Another challenge is that many small businesses must address technical development, manufacturing, compliance, contracting, business development, and program execution with comparatively limited resources. The breadth of these responsibilities can place smaller organizations at a disadvantage despite possessing exceptional technical expertise.

If elected, I would encourage continued efforts to strengthen communication between government sponsors, acquisition organizations, and consortium members early in the development process. Greater understanding of operational requirements, testing expectations, transition planning, and acquisition objectives benefits both government and industry while reducing unnecessary risk.

I would also support initiatives that help small businesses prepare for technology transition through education, mentoring, and collaboration with experienced consortium members. The consortium has an opportunity to facilitate partnerships that combine complementary strengths across industry, academia, and government laboratories while preserving opportunities for small businesses to lead innovation.

Finally, I believe the Executive Committee should maintain an active dialogue with the small business membership. Regular engagement provides valuable insight into challenges affecting proposal participation, technology transition, contracting processes, and member experience. Governance decisions should be informed by the experiences of the membership the committee represents.

Success should ultimately be measured by the consortium's ability to help deliver capable technologies into operational service while maintaining a competitive, collaborative, and healthy industrial base.

Please describe the importance of the NAC to your organization and provide a synopsis of the participation in NAC/DOTC since becoming a member (e.g., number of proposal submissions, awards, industry days and membership meeting attended).

The National Armaments Consortium is an important part of Compotech's strategy for supporting the Department of Defense and contributing to the modernization of the defense industrial base.

Compotech is an innovative small defense technology company specializing in advanced manufacturing, composite structures, expeditionary systems, nondestructive inspection, computed tomography, fragmentation analysis, artificial intelligence, machine learning, and digital engineering. As President of Digital Solutions, I am responsible for the company's digital strategy and technology portfolio while supporting the development of solutions that improve manufacturing quality, operational readiness, and mission effectiveness for Department of Defense customers.

NAC provides an effective environment for collaboration among government, industry, and academia while enabling members to respond rapidly to validated operational requirements through the Other Transaction Authority process. Beyond individual contracting opportunities, the consortium provides valuable opportunities to engage government stakeholders, develop industry partnerships, exchange technical knowledge, and better understand emerging capability requirements across the armaments enterprise.

Since becoming a NAC member in [Month Year], Compotech has submitted approximately [X] white papers and proposals in response to NAC and DOTC opportunities and has been awarded [X] projects with a total value of approximately [$X], where appropriate for public disclosure.

Compotech representatives have participated in approximately [X] industry days, [X] NAC membership meetings, and [X] additional technical exchanges, working groups, and government engagement events. These activities have strengthened relationships with government customers, expanded opportunities for collaboration with other consortium members, and improved our understanding of Department of Defense priorities and acquisition objectives.

Compotech views NAC as more than a contracting vehicle. The consortium provides a forum for collaboration, technical exchange, and responsible stewardship of the armaments industrial base. We intend to remain an active participant and contribute both technical expertise and constructive engagement that benefits the broader membership and the warfighter.

WILLINGNESS TO SERVE CERTIFICATION

Signature

Date 07/17/2026

Matthew D. Gilbert

SUMMARY

- Defense technology executive and U.S. Army officer with 19 years of service, one combat tour to Iraq, and partner force missions spanning Australia Indonesia and Malaysia, one rotational mission to South Korea, Stood up Joint Task Force Southern Border as 2/4ID Brigade Executive Officer.
- Creative and detail oriented, technical systems developer, and team builder capable of understanding complex problems and implementing effective and optimized solutions across all domains (human, technological, cultural)
- A leader among peers with experience conducting overseas operations in cooperation with foreign security forces, armies, government agencies, and non-governmental organizations
- A forward thinking technologist comfortable in cross platform full stack software development, data architect, machine learning and artificial intelligence pipeline builder

EDUCATION

COMMAND AND GENERAL STAFF COLLEGE **Leavenworth, KS**
Masters of Science in Operations **May 2023**

- Thesis: Developed and piloted a war-game application to facilitate better battle tracking, analytics, and feedback with intent to feed machine-learning pipelines for DIV level Operations results and integration into future artificial intelligence modeling.
- Electives focused on tactical performance enhancement, cyber certification, urban warfare, intelligence, and the publication of a white paper.

GEORGETOWN UNIVERSITY WALSH SCHOOL OF FOREIGN SERVICE **Washington D.C.**
Masters of Art in Security Studies **June 2022**

- Thesis: The CIA and State Department must adopt a new onboarding model to defeat ubiquitous technical surveillance
- Concentration on intelligence with regional focus on China
- Electives focus was on Artificial Intelligence, Machine Learning, Software Development and Cyber Security
- Writing focused on complex systems, counter intelligence, strategic intelligence, technical surveillance and collection, artificial intelligence and machine learning applications for national security and intelligence, and Chinese strategy including military and three warfares

UNITED STATES MILITARY ACADEMY **West Point, NY**
Bachelor of Science in Human Geography, with a focus in Environmental Engineering **May 2011**

- Thesis: Demographic and Geographic correlates to Violence in and around Los Angeles Professional Sporting Events
- Cadet Deputy Brigade Operations Officer (>4000 Cadets)
- Cadet Sergeant Major for the International Sandhurst skills competition 2009-2010
- Cadet Sergeant Major of Summer Training (>2000 Cadets and Candidates) 2010
- Cadet Operations Officer in Charge 4th Regiment (>1000 cadets) 2010
- Cadet Sergeant Major 1st Battalion 4th Regiment (500 Cadets) 2009-2010
- Small Group Leader Student Conference on U.S. Affairs (SCUSA) 2009
- Army Baseball NCAA Team, 2007-2008

MANEUVER CAPTAINS CAREER COURSE **Fort Benning, GA**
January 2016-June 2016

- Small group executive officer throughout

PROFESSIONAL EXPERIENCE

PRESIDENT, DIGITAL SOLUTIONS
Compotech Inc., Brewer, ME/Denver CO **February 2026 - Present**
Leads the Digital Solutions business unit of a defense technology company delivering AI-enabled munitions inspection and munitions data infrastructure to the Department of Defense and the defense industrial base. Directs a team of 18 staff plus subcontractors across three product lines: DETECT-ML (AI-assisted munitions X-ray and CT inspection), FRAG-CT (CT-based fragmentation analysis), and LBCT (large bore CT inspection). Holds full profit and loss, product, partnership, and compliance responsibility for the business unit.

- Architecting the Munitions Digital Data Foundry, a data infrastructure layer for the American munitions industrial base, supported by a $32 million NDAA pilot program (pending FY2027 NDAA passage)
- Authored and championed a company-wide, five-gate AI Transformation Roadmap adopted by executive leadership to sequence AI adoption across engineering, operations, and business functions
- Leads partnership development with frontier AI companies for national security applications, including a munitions domain data layer and an inspection intelligence copilot prototype
- Directing productization of Compotech-CORE, a business intelligence, operations, and ERP platform that pivoted the company away from Sales-Force, Monday.com, as well as all other financial, project management, inventory management, and productivity SaaS products
- Delivers all products natively in Microsoft GCC High / Azure Government with a CMMC-aligned compliance architecture for CUI handling
- Leading the roadmap to achieving FEDRamp high certification for Compotech Software products

DIRECTOR OF DIGITAL SOLUTIONS
Compotech Inc., Brewer, ME **September 2025 - February 2026**
Directed product strategy, engineering delivery, and business development for the Digital Solutions portfolio. Established a product owner operating model across DETECT-ML, FRAG-CT, and LBCT and managed capture, proposal, and program execution for the portfolio. Promoted to President of Digital Solutions after five months.

- Personally developed, designed, built, and deployed Compotech-CORE, a CRM and business operations platform (~33,000 lines, Microsoft 365 / Graph API, GCC High) featuring a pipeline scoring engine, contracts hierarchy, revenue waterfall forecasting, resource mapping, and a persistent event logs
- Developed NDAA legislative language, white papers, and a capital raise plan advancing the Munitions Digital Data Foundry, doubling Year over Year revenue from 2025 to 2026 with projections to double again in 2027
- Built an FY26 conference return-on-investment model across 15 defense industry events to prioritize business development spend
- Defined ATO pathways and GCC High compliance architecture, including Azure Virtual Desktop as the CUI boundary and Microsoft Purview sensitivity labeling

EXECUTIVE OFFICER
2nd Stryker Brigade Combat Team, 4th Infantry Division **May 2024 - September 2025**
Served as deputy commander of a 4,300 person Stryker Infantry Brigade. Principal advisor to the Brigade Commander. Maintained direct authority over an 80-person professional staff and executive authority over seven subordinate organizations ranging from 500 to 700 personnel each. Charged with coordinating, directing, and rating the brigade staff leadership. Responsible for the strength management of all 4,300 personnel, the maintenance and operational capacity of over 43,000 pieces of combat equipment and supplies. Managed monthly operations and maintenance budget in excess of $19,000,000.00 and responsible for > $1,700,000,000.00 in critical combat equipment.

OPERATIONS OFFICER
1st Battalion 41st Infantry Regiment **June 2023 - May 2024**

Responsible for the planning, resourcing, synchronization, and training of a 450 Soldier Stryker infantry battalion including mentorship of 9 captains, 7 lieutenants and 9 non-commissioned officers. Selected as the number 1 of 15 field grade officers to assume the role of executive officer. Given primary responsibility of deployment and redeployment port of entry operations for the brigade fleet, consisting of over 900 pieces of rolling stock and containers.

- Led the planning, coordination, and mission execution of benchmark training and platoon and company level on the Korean Peninsula
- Developed an automated reporting system at the unit level to streamline and better capture unit equipment and personnel locations over time for real-time enhanced common operations picture.
- Developed predictive analytics capability for maintenance readiness of a Stryker Battalion that forecasts fleet operational readiness rates up to 30 days in the future within 1% accuracy.

COMPANY COMMANDER
Headquarters and Headquarters Company, 4th Battalion, 70th Armored Regiment May 2019 -May 2020
Responsible for the training, welfare, and tactical employment of a 193 Soldier Headquarters Company including mentorship of four senior lieutenants and non-commissioned officers, and administrative synchronization of staff.

- Selected to command the headquarters company as the number 1 commander of over 30 commanders and 100 captains.
- Responsible for the acquisition, maintenance, and employment of over $90 million in equipment and armament.
- Developed an operational system to flatten communications and streamline operations that improved shared understanding among three major components of the headquarters company
- Responsible for planning and facilitating the transition from a Stryker mechanized infantry organization into a combined arms armored headquarters

COMPANY COMMANDER
Bravo Company, 3rd Battalion, 41st Infantry Regiment April 2018 -May 2019
Responsible for the training, welfare, and tactical employment of a 132 Soldier Stryker (mechanized) Infantry Company including mentorship of four lieutenants and non-commissioned officers.

- Recognized by brigade commander as top line infantry company commander and #2 of over 100 captains in the brigade and recommended for early promotion
- Responsible for the maintenance, and employment of over $48 million in equipment and armament.
- Trained and lead company as the brigade's primary action arm during the National Training Center rotation in September 2019
- Responsible for facilitating the successful turn-in of over $40 million in armament in support of unit transition from Stryker infantry to combined arms armored company

OPERATIONS OFFICER
3rd Battalion 41st Infantry Regiment July 2016 -April 2018
Responsible for the planning, resourcing, synchronization, and training of a 450 Soldier Stryker infantry battalion including mentorship of 7 lieutenants and 9 non-commissioned officers.

- Chosen among 100 captains to serve as chief operations officer, two positions increased responsibility from rank and experience, from January 2017 through October 2017
- Planned, coordinated, and facilitated the successful employment of the Stryker infantry arm of the U.S. Army Rapid Global Response Force (GRF), a corps level asset
- Planned, coordinated, resourced and executed four battalion level emergency deployment exercises and training events as assistant Operations Officer from November 2017 - April 2018
- Planned, coordinated, and executed five brigade and battalion level tactical operations from July 2016 through December 2016

EXECUTIVE OFFICER
Charlie Company, 2nd Battalion, 27th Infantry Regiment October 2014-December 2015

Second in command of a 131 Soldier infantry company forward deployed to the Pacific Theater. Responsible for the international transportation, accountability, and maintenance of equipment and arms totaling over $30 million.

- Ensured the operational security of forward deployed U.S. Soldiers in a dynamic and non-traditional operational environment

PLATOON LEADER

Charlie Company, 2nd Battalion, 27th Infantry Regiment **December 2012-October 2014**

Responsible for the training, welfare, and tactical employment of a heavy weapons and light infantry platoon composed of four squads. Accountable for equipment valued at over $5 million.

- Trained two platoons for a total of 22 months in preparation for overseas counter-insurgency operations
- Trained for and certified as a security force advisory team leader in February of 2013

SKILLS AND INTERESTS

- **Military Qualifications:** Ranger, Airborne, Expert Infantry Badge, Combat Infantry Badge, Advanced Land Navigation, Information and Psychological Operations, Advanced Situational Awareness Trained, Tactical Combat Casualty Care Certified, Company Operations Intelligence Systems, Asymmetric & Adaptive Leader
- Active Security Clearance Secret, (TS-SCI in progress)
- **Interests:** Full stack Software development, Data Architectures, Machine-Learning and Artificial Intelligence, Human Centered Design and Interfaces, Team Sports, Cooking and Music with my wife and two children Caden and Patton, systems engineering and optimization, human performance and cognition